

Kinetic 
IT Limited

 **Vyta**™

Secure Data Destruction & IT Asset Disposal

The Partnership:

Kinetic IT and Vyta

Kinetic IT strive to build tailor-made solutions for your business needs across all areas, including IT Asset Disposal. We have a long-established and trusted partnership with Vyta to provide the highest level and best value service, with the combination of company expertise forming the basis our service.

The advantage of the partnership is underpinned by the industry-leading accreditations and secure data destruction methods employed by Vyta and the ability of Kinetic IT to transform the disposal of your redundant assets into cost-savings for your business. The main aim for Kinetic IT is to bring as much value to our customers via two clear paths; providing return credit for your redundant equipment and identifying the best method by which to utilise those funds, also providing a suite of additional IT services which can be funded by your credit as you wish.



Our Certifications

Vyta is among the most accredited IT Asset Disposal providers in the UK and Ireland. We hold 12 ISO and quality standards, ensuring you fulfil your obligations under the GDPR and environmental regulations:

- ADISA (with Distinction)
- Blancco Technology Gold Partner
- DIPCOG - Defence Infosec Product Co-Operation Group (UK)
- ISO 9001 – Quality
- ISO 14001 – Environmental
- ISO 27001 – Information Security
- ISO 45001 – Health and Safety
- EN 15713:2009 – Secure Destruction of Confidential Material
- BSIA – British Security Industry Association
- ISIA – Irish Security Industry Association
- GDPR Certified – GDPR Trained and Certified Workforce
- Cyber Essentials Plus - Cyber Essentials helps guard against cyber threats
- R2 – Responsible Recycling





Prioritising Your Data Security

The security of any organisation's data is a major responsibility and the correct disposal of any data-bearing IT equipment or electronic media should never be left to chance. Vyta constantly reviews its data wiping and data destruction processes to ensure they are of the highest standard.

In order to provide total peace of mind, our service includes:

- ✓ On and off-site data destruction service options
- ✓ NCSC (National Cyber Security Centre) Approved Data Sanitisation, using Blancco's industry-leading software
- ✓ GPS-tracked vehicles for additional security
- ✓ Comprehensive auditable documentation
- ✓ ADISA Certified
- ✓ ISO 9001 Certified

Data Destruction Methods

Onsite Shredding of Data-Bearing Media

Hard Drives: Our onsite shredding service, DiskShred is the UK and Europe's most reliable and cost-effective solution for onsite data destruction. DiskShred's purpose built shredding vehicles arrive at your location and can shred items down to 20mm fragments (or as small as 6mm upon request), to ensure that data is completely destroyed.

Solid State Drives: Some of the world's biggest organisations have been using DiskShred since 2008.

- ✓ The most accredited pan-European on site shredding service.
- ✓ 100% tamper proof handling
- ✓ Destruction audit trail and certification
- ✓ Searchable CCTV of the shredding process can be provided on request

No matter what type of storage media you need to destroy, our mobile disk shredders are so powerful they can reduce all kinds of storage media into debris at your location, in plain sight, and in record time.



DiskShred[®]
A Vyta Service

TEM 15 250

DiskShred[®]

DiskShred[®]

131-D-37416

Our 6 Step Onsite Shredding Process



Data Wiping

We provide a robust, process led approach to data wiping which guarantees secure, certified data destruction without any negative environmental impact.

Vyta is a Blancco Gold Partner; the industry-leading standard of data wiping, allowing for drives to be subsequently reused or resold, so this is the preferred option when considering both financial returns and environmental impact.

Data wiping is typically performed offsite at one of our secure facilities, where drives are loaded into wiping rigs and erased in large volumes at a time. It is of course possible to wipe onsite too, so long as suitable power, workspace and time-on-site are available.



Data Erasure, Magnetic Disk:

NCSC approved data erasure software, available onsite and off-site:

- Single Pass: HMG Infosec Standard 5, Lower Standard. Erasure rounds 1 (1 overwriting)
- Three Pass: HMG Infosec Standard 5, Higher Standard. Erasure rounds 3 (3 overwriting)



Data Erasure, SSD:

Certified Data erasure software – ATA, available onsite and off-site:

- Erasure Rounds: 4 (2 overwriting, 2 firmware based erasure)



Network Equipment, available onsite and off-site:

- Full factory reset, Vyta certified

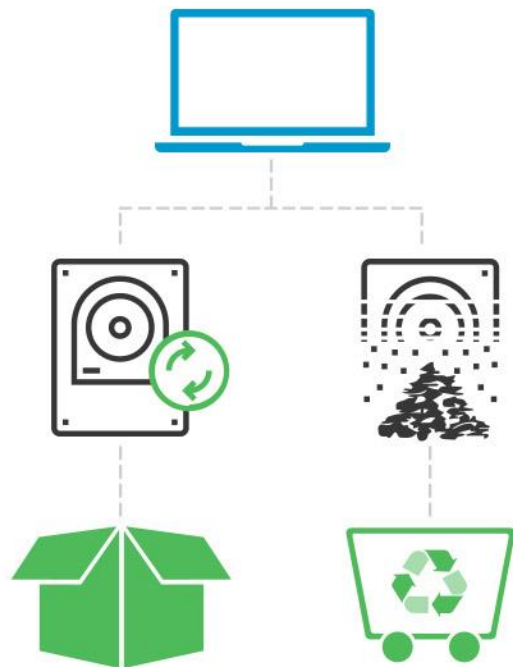


Gold ITAD Partner

Minimising Your Environmental Impact

Vyta focuses on the reuse of redundant IT equipment, as opposed to the recycling of it. This is in line with the waste hierarchy and reduces the environmental impact of WEEE (Waste Electrical and Electronic Equipment). We work closely with our clients to ensure you meet your regulatory and Corporate Social Responsibility (CSR) requirements.

Vyta practices are continuously assessed by the ISO14001 Standard and hold all necessary Waste Permits to operate throughout the UK and Ireland. Our solutions offer the very best in quality control and environmental impact reduction.



Where permitted, HDDs are data-wiped for resale and if shredding is the preferred method of destruction, all HDDs / SSDs will be recycled.



With a zero-landfill policy, Vyta focuses on the reuse of equipment in the first instance

Where it is not possible to reuse the equipment collected, it will be stripped down to component parts for either resale or recycling by material type.



Tape media is shredded and then further incinerated for complete security of destruction. From the incineration process, the heat energy produced is recaptured and used to create electricity.



Reporting and Certification

Once all items have been received at our secure warehouse facility, equipment will then enter into the 'Sort' phase, which will begin the asset recording process, producing the 'Basic' equipment audit within five working days following collection.

Next, assets will enter the 'Test', or 'Processing' phase. All data-bearing devices will now be sanitised or physically destroyed and assets will be functionality tested and graded. We allow up to 20 working days from the point of collection to the completion of all reporting; including the final Equipment Audit Report, HDD Audit Report and Data Destruction Certification for your records.

Audit reports will display information including: Asset Serial, Customer Asset Tag, Manufacturer, Model Details, Hard Drive Serials and final disposition status. Reports can be exported to XLSX, CSV or PDF formats, or they can be viewed online via our Secure Client Portal.

Online Portal

Using our Online Portal; for which we offer a guided walkthrough/training session, our clients are able to see the status of each report and subsequent sales in real time. Our online portal will also allow for you to download reporting at any time for your records or review.

Portal Functionality Features:

- ✓ 'Lot' Overview Information
- ✓ Report Status Updates in Real-Time
- ✓ Full Reporting Visibility and Export
- ✓ Data Destruction Certification Visibility
- ✓ Asset Audit Search Function
- ✓ Location Address Search Function
- ✓ Document Library for Key Information Upload
- ✓ Access Level Permissions & Restrictions



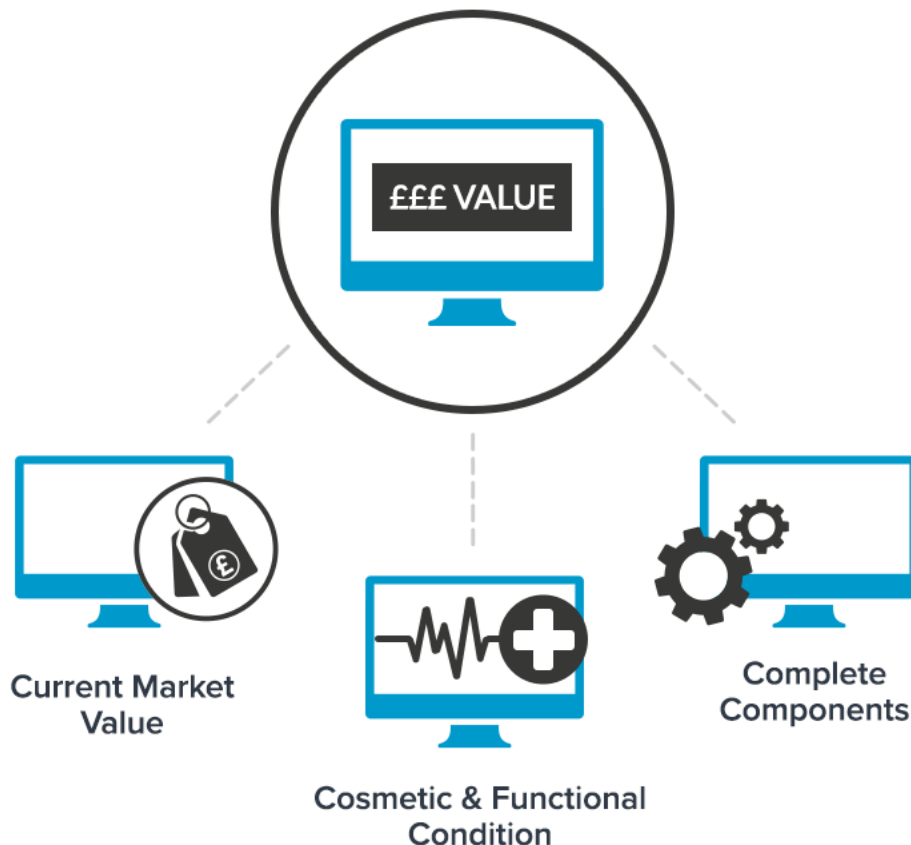
Project Financials and Return Value Credit

We strive to process all equipment so that it can be resold to the second user market where possible. With years of experience, we are experts in achieving the best values that the market has to offer at any one time, utilising a varied pool of sales partners and channels and also selling to end users directly.

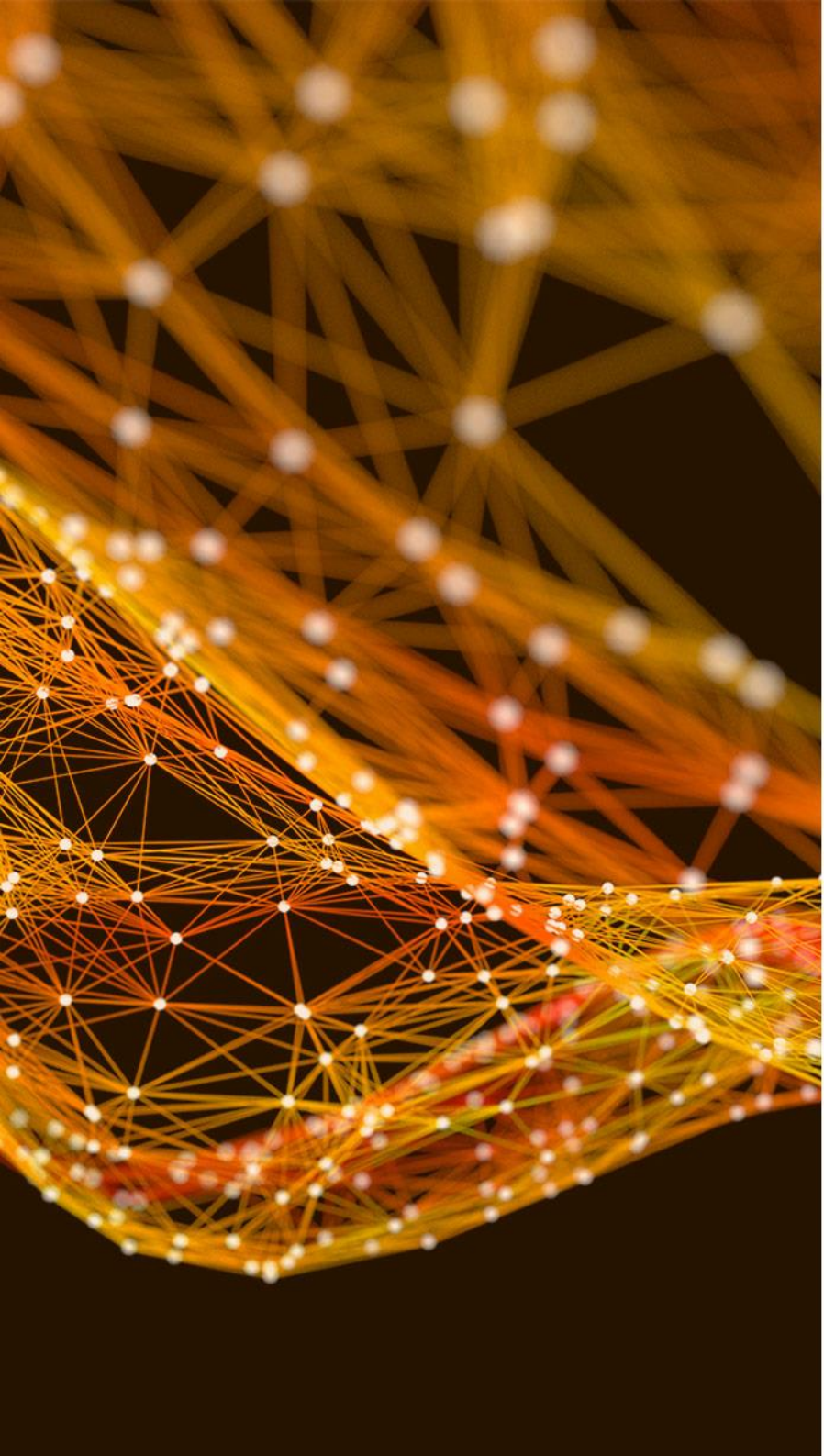


Managing Expectations

With any pre-project pricing, we can only work to our best knowledge and assessment of current market values. Wishing to set clear expectations from the outset, the below statements aim to explain our pricing method whilst also highlighting the variables which will affect the final values. By operating with a transparent revenue share model, our clients know that they will receive the best value that the market has to offer at the point of sale, with our aim always being to maximise your return value credit.



- All laptops and desktops will be received as complete units, including HDD, RAM & CPU and the device power supply.
- Assets are priced based on A Grade cosmetic condition and full working order.
- All monitor pricing is based upon complete units including stands and power cables, based on A Grade cosmetic condition and full working order.
- Prices presented are based on current market values. The second-user IT market is both volatile and fluctuating and prices may well decrease over time

An abstract graphic on the left side of the page, featuring a dense network of glowing orange and yellow lines connecting numerous small white dots, resembling a complex digital or neural network. The lines and dots are concentrated on the left and bottom-left, fading towards the right.

Unique Selling Points

The Kinetic & Vyta Partnership

Kinetic IT supply our clients with all manner of IT Services and Solutions, from Design, Consultation and Project Management, to Cabling and Infrastructure Installation, Managed Services & Infrastructure Support.

Through our partnership with ITAD specialists Vyta, we have not only extended our service offering to our existing customers, but we have devised a joint solution to provide the highest level of certified and secure IT disposal, with our years of project management experience to maximise value to our clients, both through our service offering and financial return. The return value from your redundant equipment can then be used to purchase other services from the Kinetic portfolio, without the need to raise additional budget.

‘Open Book’ Policy

In the interests of complete transparency and trust, we proudly advocate our ‘Open Book’ policy, providing our clients with a clear view of all assets collected, their stage of processing, re-sale vs recycled destination and the resale value achieved.



Unique Selling Abilities

Vyta are confident in always achieving the best price that the market has to offer by selling equipment across multiple and diverse platforms and channels. We have an extensive network of global trade buyers, established EU & UK partnerships and also engage directly with end users. Our clients therefore have the certainty that they will always receive the best possible return for their redundant assets.



Industry Bespoke ERP System

Vyta operate an industry-bespoke ERP system which enables us to track and process assets effectively. The system will track all stages of the process from scheduling the collection, to auditing and testing all devices and finally calculating the financials for invoicing and settlement. The system also correlates directly with our online portal, enabling reporting download and real-time data visibility.



Vyta Certifications

Vyta were formed on the basis of being compliant with the highest standards and certifications, to provide our clients with complete confidence that equipment and data is treated with the ultimate in security stringency and best industry practices. We are ADISA members to distinction level, Blancco Gold Partners and hold all required ISO Standards. Our processes have also been devised to be as environmentally friendly as possible.



Long-Term Relationship Values

Vyta value our client relationships and always focus on upholding long-term engagements from the outset. We strive to always maintain the highest possible level of service and engagement, across all areas of our business model. We believe that we offer a second-to-none service, with extremely competitive return values, a fine attention to detail, superior Account Management and a tailored and flexible approach to our client requirements.



Additional Services

Whether you're interested in spending your accumulated credit value on additional Kinetic & Vyta services or you simply need assistance with other areas of your IT management, we can aid with all of the following and more!

- ✓ Design Consultation & Project Management
- ✓ Infrastructure & Asset Management
- ✓ Managed Services & Infrastructure Support
- ✓ Structured Cabling Infrastructure Services
- ✓ Wireless Network Solutions
- ✓ New Hardware & Security Software Solutions
- ✓ Data Centre Decommissioning
- ✓ IT Relocations & Migrations for Office & Data Centre
- ✓ CAD Services, Infrastructure, Auditing & Documentation
- ✓ Environmental Containment, Caging Design & Installation
- ✓ General Engineer Assistance



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